

J.A. HINKE & COMPANY

RISK & INSURANCE COUNSELORS

JOSEPH A. HINKE
PRESIDENT & CEO

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BACK

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Expectations...

When should you buy insurance?

What is the best way to purchase insurance?

From whom should you buy insurance?

Specifics and Questions?

When?

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What can be expected?

from the bank...

from my contracts...

What is negotiable?

How?

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Choose your Agent



Choose your Insurance Carrier

Choosing an Agent...

What are the rules?

Isn't everyone the same?

How many agents should be involved?

What's the difference between an independent agent & a captive agent/direct writer?

Choosing an Insurance Company...

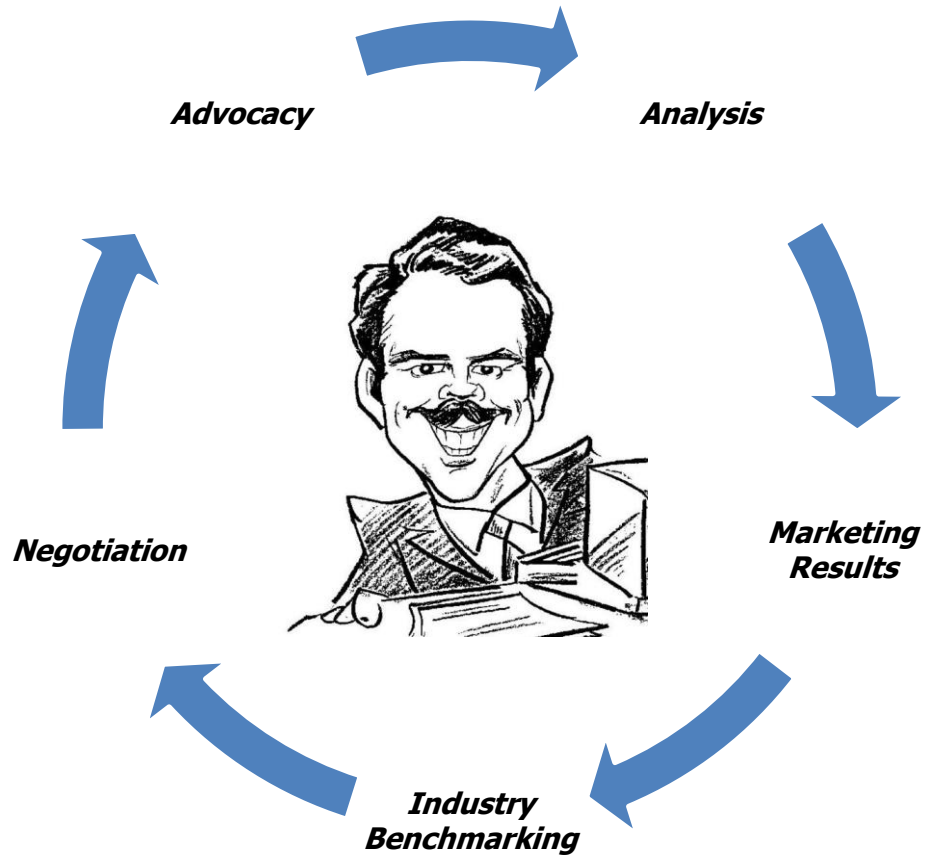
Aren't all companies the same?

Appetite...

Who should you buy insurance from?

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Independent Insurance Agents of Iowa

<http://www.iiaba.net>

Iowa Insurance Division

<http://www.iid.state.ia.us/>

Insurance & Risk Management Institute

<http://www.irmi.com/>

J.A. Hinke & Company, Inc.

<http://www.JAHinkeandCompany.com>

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